

Ghannam S. AlGhannam

Objectives:

Strategic business leader with long range vision for growth and 18 years of insightful experience of markets, ability to mastermind business plan that drive revenue, market share and brand recognition. Expert Wealth Manager and Business Development by providing effective advice and services, execution, market research and analysis. Marketing and sales operations management. Demonstrated abilities in strengthening market presence & business delivery capability.

Experience:

- Managing Director, Head of Private & Institutional Client Investments at Jadwa Investment (2012-Present)
- Senior Investment Advisor, Private Clients at HSBC Saudi Arabia (2010-2012)
- Head of Trade Sales at Al Rajhi Bank (2009-2010)
- Wealth Manager at Jadwa Investment (2007-2009)
- Business Development Manager at HSBC Saudi Arabia (2003-2007)

Responsibilities:

- Member of Jadwa Executive Management Committee.
- Chair of Jadwa AlHaramain REIT. TASI
- Chair of Jadwa Saudi REIT. TASI
- Member of Jadwa Products Commitments Committee.
- Member of Jadwa Fiduciary Committee.
- Member of Jadwa Growth Strategy.
- Member of Jadwa Alternative Investment Committee.
- Member of Internal Enhancement Committee.
- Member of Jadwa Private Equity Fund Committee.
- Member of Jadwa Private Equity Exit Committee.
- Chair of Jadwa Mutual Funds.
- Board Member of Jadwa Real Estate Funds.

Education & Certificates:

- 2003 - The University of Toledo, OHIO USA - Bachelor of Business Administration, MIS.
- 2003 - SABB Training Program JODP - Junior officer development program
- 2005 - The Institution of Banking - Saudi Arabia - Basic Investment Certificate.
- 2005 - HSBC-Bricketwood training facilities- London UK- Junior management program.
- 2006 - The Institution of Banking - Saudi Arabia - Personal Financial Planning-Certificate.
- 2010 - Capital Market Authority - Saudi Arabia - General Securities Qualification-Certificate (CME-1).

Training Programs:

- London Business School 2017 - Developing Strategy for Value Creation,
- London Business School 2016 - Negotiating & Influencing Skills for Senior Managers.
- Columbia NY 2015 - Finance and Accounting for the Nonfinancial Executive Participant.
- HARVARD 2014 - Private Equity and Venture Capital.
- INSEAD 2013 - Leading for Results Programme.
- SABB International Capital Markets & Derivatives SABB 2012.

- HSBC Geneva 2010 – Attachment.
- Future Vision 2009 - PMP training.
- HSBC 2005 - Executive Leadership & Coaching.
- IOB - Business Communications.
- SABB - Building Customer Relationship.
- SABB - Fraud and Money Landry.
- SABB - Business Development.
- SABB - Interpersonal & Presentation Skills.
- SABB - Supervisory Skills.

PERSONAL INFORMATION

- Nationality: Saudi
- Date of birth: March 6, 1979
- Marital status: Married with one daughter.
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